

## Club Health Assessment for District 4 C6 through September 2010

| PRIVATIONICS  |                                    |                 |                     | Status  |  |                         | N                         | lember               | ship   |                                     | _   |   |  | Finance               | LCIF  |  |                    |  |
|---------------|------------------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|--|-----------------------|---|--|--------------------|--|
| Club<br>Numbe | Club<br>or Name                    | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | Net  | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                                    |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |                       | Notes the officers that do not have an active Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| Clubs         | less than two years old            |                 |                     |   |  |                         |                           |                      |  |                                     |   |   |  |                       |   |  |                    |  |
| 109101        | MILPITAS GATEWAY<br>SILICON VALLEY | 09/03/2010      | Newly Ch            | nartered  | 21   | 21                      | 0                         | 21                   | 100.00%  | 0                                   |   | 0   |  | New                   |   | N/R  |                    |  |
|               | MOUNTAIN VIEW SILICON<br>VALLEY    | 08/12/2009      | Active              |   | 31   | 0                       | 3                         | -3                   | -8.82%   | 22                                  | 1   | 0   |  | New                   |   | 0  |                    |  |
| 105493        | SAN JOSE VIETNAMESE<br>AMERICAN    | 05/15/2009      | Active              |   | 5  | 0                       | 3                         | -3                   | -37.50%  | 32                                  | 1   | 1   |  | Same                  |   | 5  |                    |  |
| 106291        | SAN JOSE WILLOW GLEN               | 08/17/2009      | Active              |   | 27   | 2                       | 8                         | -6                   | -18.18%  | 30                                  | 1   | 0   |  | Same                  | T   | 5  |                    |  |
| Clubs         | more than two years old            |                 |                     |   |  |                         |                           |                      |  |                                     |   |   |  |                       |   |  |                    |  |
| 97281         | BAY AREA INDO AMERICAN             | 06/08/2006      | Active              |   | 9  | 0                       | 0                         | 0                    | 0.00%  | 12                                  |   | 8   |  | Same                  |   | 12   | 90+ Days           |  |
| 2201          | CABRILLO HOST                      | 02/22/1961      | Active              |   | 34   | 0                       | 2                         | -2                   | -5.56%   | 37                                  | 1   | 1   |  | New                   |   | 3  |                    |  |
| 2205          | CARMEL HOST                        | 10/30/1942      | Active              |   | 35   | 0                       | 3                         | -3                   | -7.89%   | 41                                  | 14  | 0   |  | New                   |   | 10   |                    |  |
| 102621        | CARMEL MISSION TRAIL               | 06/23/2008      | Active              |   | 29   | 1                       | 0                         | 1                    | 3.57%  | 28                                  |   | 0   |  | New                   | T   | 12   |                    |  |
| 2209          | CUPERTINO DE ANZA                  | 01/12/1969      | Active              |   | 40   | 1                       | 1                         | 0                    | 0.00%  | 43                                  | 12  | 0   |  | New                   |   | 0  |                    |  |
| 2208          | CUPERTINO HOST                     | 11/06/1951      | Active              |   | 31   | 0                       | 0                         | 0                    | 0.00%  | 34                                  |   | 0   |  | New                   | Р   | 0  |                    |  |
| 40588         | FREEDOM                            | 12/31/1981      | Active              |   | 25   | 0                       | 0                         | 0                    | 0.00%  | 16                                  |   | 0   |  | New                   | T   | 4  |                    |  |
| 2210          | GILROY                             | 03/22/1956      | Active              |   | 17   | 1                       | 1                         | 0                    | 0.00%  | 17                                  | 8   | 0   |  | Same                  |   | 0  |                    |  |
| 2212          | GREENFIELD                         | 10/12/1948      | Active              |   | 22   | 6                       | 1                         | 5                    | 29.41%   | 12                                  | 0   | 0   |  | New                   | P,T   | 3  |                    |  |
| 29728         | HOLLISTER                          | 08/23/1974      | Active              |   | 31   | 2                       | 1                         | 1                    | 3.33%  | 29                                  | 1   | 0   |  | New                   | М   | 0  |                    |  |
| 2213          | KING CITY                          | 10/15/1945      | Active              |   | 41   | 0                       | 0                         | 0                    | 0.00%  | 36                                  |   | 1   |  | New                   | T   | N/R  |                    |  |
| 2215          | LOS GATOS                          | 12/14/1945      | Active              |   | 91   | 5                       | 7                         | -2                   | -2.15%   | 87                                  | 8   | 0   |  | New                   | P,T   | 3  |                    |  |
| 42975         | MARINA                             | 08/11/1983      | Active              |   | 21   | 3                       | 0                         | 3                    | 16.67%   | 20                                  |   | 0   |  | New                   |   | 0  |                    |  |
| 66811         | MILPITAS EXECUTIVE                 | 11/13/2002      | Active              |   | 52   | 9                       | 4                         | 5                    | 10.64%   | 67                                  | 1   | 0   |  | New                   |   | 2  |                    |  |
| 2217          | MILPITAS HOST                      | 04/11/1963      | Active              |   | 17   | 0                       | 0                         | 0                    | 0.00%  | 15                                  |   | 1   |  | Same                  | S   | 7  | 90+ Days           |  |
| 56211         | MONTEREY LIGHTHOUSE                | 11/08/1994      | Active              |   | 19   | 0                       | 1                         | -1                   | -5.00%   | 18                                  | 1   | 0   |  | Same                  | T,M   | 57   | 90+ Days           |  |
| 2218          | MONTEREY OLD CAPITOL               | 06/18/1964      | Active              |   | 20   | 4                       | 0                         | 4                    | 25.00%   | 22                                  |   | 1   |  | New                   | P,S,T,M   | N/R  |                    |  |
| 2219          | MONTEREY PEN HOST L C              | 08/22/1929      | Active              |   | 26   | 0                       | 0                         | 0                    | 0.00%  | 29                                  |   | 0   |  | New                   | S,T   | N/R  |                    |  |
| 2220          | MORGAN HILL                        | 08/10/1938      | Active              |   | 19   | 0                       | 0                         | 0                    | 0.00%  | 22                                  |   | 0   |  | Same                  | S,T,M   | N/R  |                    |  |
| 2223          | PACIFIC GROVE                      | 03/17/1952      | Active              |   | 10   | 0                       | 0                         | 0                    | 0.00%  | 17                                  |   | 3   |  | New                   |   | 0  |                    |  |



## Club Health Assessment for District 4 C6 through September 2010

| AVTERN        | ATIONAL                           |                 |                     | Status  |  |                         | N                         | /lember              | ship  |                                     |   |   |  | Reports               | <b>;</b>  |  | Finance            | LCIF                                       |
|---------------|-----------------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|---|-------------------------------------|---|---|--|-----------------------|---|--|--------------------|--|
| Club<br>Numbe | Club<br>r Name                    | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                     | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                                   |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |                       | Notes the officers that do not have an active Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| 31988         | PRUNEDALE                         | 04/07/1976      | Active              |   | 29   | 3                       | 8                         | -5                   | -14.71%   | 34                                  | 9   | 0   |  | New                   | P,T   | 2  |                    |  |
| 2225          | SALINAS HOST                      | 03/31/1938      | Active              |   | 45   | 1                       | 7                         | -6                   | -11.76%   | 48                                  | 8   | 0   |  | New                   | Т   | 1  |                    |  |
| 2232          | SAN JOSE ALMADEN SUPER            | 01/31/1956      | Active              |   | 45   | 1                       | 0                         | 1                    | 2.27%   | <b>44</b>                           |   | 0   |  | New                   | Т   | 0  |                    |  |
| 2229          | SAN JOSE BEVERLY<br>BURBANK       | 10/28/1948      | Active              |   | 17   | 0                       | 0                         | 0                    | 0.00%   | 5 15                                |   | 0   |  | New                   | М   | 0  |                    |  |
| 2231          | SAN JOSE CAMPBELL W<br>SAN JOSE   | 05/08/1952      | Active              |   | 33   | 2                       | 1                         | 1                    | 3.13%   | 34                                  | 4   | 1   |  | New                   | S,T,M   | 1  |                    |  |
| 2228          | SAN JOSE EAST VALLEY              | 01/15/1948      | Active              |   | 29   | 1                       | 2                         | -1                   | -3.33%  | 28                                  | 8   | 0   |  | New                   | S   | 6  |                    | \$1000.00                                  |
| 2227          | SAN JOSE HOST                     | 03/24/1920      | Active              |   | 23   | 0                       | 2                         | -2                   | -8.00%  | 29                                  | 15  | 0   |  | New                   |   | 13   |                    |  |
| 28171         | SAN JOSE LOS AMIGOS               | 03/26/1974      | Active              |   | 12   | 0                       | 0                         | 0                    | 0.00%   | <sub>6</sub> 17                     |   | 3   |  | Same                  | T,M   | 3  | 90+ Days           |  |
| 29250         | SAN JOSE MAHARLIKA                | 05/15/1974      | Active              |   | 30   | 1                       | 1                         | 0                    | 0.00%   | 30                                  | 6   | 0   |  | New                   | P,S,T,M   | 0  | 90+ Days           |  |
| 59894         | SAN JOSE NORTH VALLEY             | 08/18/1997      | Active              |   | 13   | 1                       | 0                         | 1                    | 8.33%   | i 16                                |   | 0   |  | New                   | P,M   | 26   |                    |  |
| 66523         | SAN JOSE PIONEER                  | 07/16/2002      | Active              |   | 47   | 0                       | 0                         | 0                    | 0.00%   | 43                                  |   | 3   |  | New                   | P,T   | N/R  | 90+ Days           |  |
| 47861         | SAN JOSE SAMPAGUITA               | 11/24/1987      | Active              |   | 36   | 0                       | 0                         | 0                    | 0.00%   | 37                                  |   | 0   |  | New                   | P,T,M   | 39   |                    |  |
| 59329         | SAN JOSE SCALES OF JUSTICE        | 04/08/1997      | Active              |   | 36   | 1                       | 0                         | 1                    | 2.86%   | 37                                  |   | 0   |  | Same                  |   | 0  |                    |  |
| 64737         | SAN JOSE VISIONARY                | 10/29/2001      | Active              |   | 8  | 0                       | 4                         | -4                   | -33.33%   | 12                                  | 2   | 0   |  | New                   | Р   | 1  |                    |  |
| 2236          | SAN MARTIN                        | 10/19/1951      | Active              |   | 17   | 0                       | 1                         | -1                   | -5.56%  | 21                                  | 2   | 0   |  | Same                  | Р   | 0  |                    |  |
| 2237          | SANTA CLARA HOST                  | 05/16/1947      | Active              |   | 34   | 0                       | 0                         | 0                    | 0.00%   | 39                                  |   | 0   |  | New                   | М   | 5  | 90+ Days           |  |
| 2238          | SANTA CRUZ HOST                   | 06/27/1929      | Active              |   | 90   | 3                       | 6                         | -3                   | -3.23%  | 102                                 | 4   | 0   |  | New                   | P,T,M   | 0  |                    |  |
| 2240          | SARATOGA                          | 02/21/1947      | Active              |   | 26   | 1                       | 4                         | -3                   | -10.34%   | 30                                  | 9   | 0   |  | Same                  |   | 0  |                    | \$250.00                                   |
| 2241          | SCOTTS VALLEY HOST                | 10/13/1969      | Active              |   | 28   | 0                       | 3                         | -3                   | -9.68%  | 39                                  | 9   | 0   |  | New                   |   | 14   |                    |  |
| 2242          | SEASIDE                           | 10/24/1946      | Active              |   | 19   | 1                       | 4                         | -3                   | -13.64%   | 24                                  | 6   | 0   |  | New                   | P,T,M   | 6  | 90+ Days           |  |
| 2243          | SOLEDAD                           | 09/12/1947      | Active              |   | 20   | 1                       | 0                         | 1                    | 5.26%   | ú 19                                |   | 1   |  | Same                  | P,S,T,M   | 1  |                    |  |
| 2244          | SUNNYVALE HOST                    | 03/23/1932      | Active              |   | 17   | 1                       | 2                         | -1                   | -5.56%  | 5 17                                | 42  | 0   |  | Same                  | М   | 15   |                    |  |
|               | WATSONVILLE PAJARO<br>VALLEY HOST | 02/15/1972      | Active              |   | 11   | 0                       | 0                         | 0                    | 0.00%   | ú 10                                |   | 1   |  | Same                  | S,T   | N/R  |                    |  |



## Club Health Assessment for District 4 C6 through September 2010

| PERMATIONAL         |                           |                                    |                            |                                      |                | St          | atus                 |   |  | N                                   | /lember                   | ship                                  |  |                                     |   |   | Finance                                       | e LCIF  |   |  |         |   |
|---------------------|---------------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---|--|-------------------------------------|---------------------------|---------------------------------------|--|-------------------------------------|---|---|---|---|---|--|---------|---|
| Club<br>Number      |                           | lub<br>ame                         |                            |                                      | harter<br>Date |             |                      | Number of<br>mes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     |                                     | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth                  | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report       | President<br>Rotation                           | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report *** | Account |   |
|                     |                           |                                    |                            |                                      |                |             |                      |   | If below<br>15<br>members<br>appears<br>in red |                                     |                           |                                       | If net loss<br>is greater<br>than 20%<br>appears<br>in red | •                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more tha<br>one yea<br>appears<br>red | n<br>r  | Notes the officers that do not have an active Email |  |         |   |
| Total N<br>Clubs Cl | TD<br>lew<br>lubs<br>ount | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | Net Growth  | Member<br>Count 12<br>Months<br>Ago            | Averag<br>Membe<br>Count<br>Per Clu | er with I<br>t            | of Clubs<br>less than<br>20<br>embers | % No<br>MMR<br>in<br>3 Months                              | % N<br>Offic<br>Repor<br>12 Mor     | er with<br>t in balance                             | of Clu<br>in  | ıbs<br>İı                                     | Status Quo<br>Clubs<br>I Financial<br>uspension | Number<br>of<br>Cancelled<br>Clubs                  | Average<br>Cancelled<br>Club<br>Age            |         | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 47                  | 1                         | 0                                  | 1                          | 1,338                                | 73             | 80          | -7                   | -0.52%  | 1,411  | 28                                  | 3                         | 32%                                   | 9  | % 0                                 | % 17%   | (   | )   | 0%  | 0   | 0  | 0       | 0%  |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.